

Message Text

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PAGE 01 STATE 063657

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ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

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COM/BIC/OIM/GCLAUSEN, AD/EM

COM/BIC/OIM/MRD/NBASSETT

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R 202215Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 063657

E.O. 11652: N/A

TAGS: BBSR, VE

SUBJECT: MARKET RESEARCH

REF: (A) CARACAS 2214 (B) STATE 007401 (C) CARACAS 12319

(D) STATE A-4287, 5/20/74 (E) USDOC 9264

1. COMMERCE HAS REVIEWED SUPPLEMENTARY INFORMATION PROVIDED BY HABCO JANUARY 1 IN RESPONSE TO REF B. AS POST UNDOUBTEDLY AWARE, SUPPLEMENT PROVIDED LITTLE USEFUL ADDITIONAL MATERIAL. WHILE WE APPRECIATE EFFORTS OF CONTRACTOR IN CONDUCTING ADDITIONAL INTERVIEWS FOR SUPPLEMENT, THE INTERVIEWS APPEAR TO HAVE GENERATED LITTLE NEW DATA. THERE IS, OF COURSE, STILL NO INFORMATION ON GOVERNMENT DEVELOPMENT PLANS. THE CONTRACTOR ALSO DID NOT COMPLETE THE FOUR MISSING SECTIONS OF THE MARKET RESEARCH DATA (REF D, ENC. 1, P. 10).

2. WHILE WE APPRECIATE DIFFICULTIES IN CONDUCTING MARKET RESEARCH IN VENEZUELA, SUBJECT STUDY SHOULD NOT HAVE OFFERED THE SAME DIFFICULTIES AS WERE EXPERIENCED IN GMR: AIR AND WATER PURIFICATION AND POLLUTION EQUIPMENT. THUS, FAILURE IN RESEARCH PERFORMANCE WOULD SEEM TO REFLECT HEAVILY ON COMPANY COMPETENCE AND ABILITY TO PERFORM UNDER DIFFICULT CIRCUMSTANCES.

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PAGE 02 STATE 063657

3. IN VIEW OF ABOVE, COMMERCE DOES NOT FEEL THAT HABCO
EFFORTS MERIT FULL PAYMENT AT FIXED PRICE OF BOLIVARES

SEVENTEEN THOUSAND ONE HUNDRED AND TWENTY (17,120) OR
APPROXIMATELY FOUR THOUSAND (DOL 4,000) AS AGREED IN REF E.
REGRETFULLY REQUEST POST PROCEED WITH TERMINATION OF
CONTRACT AT NO MORE THAN SEVENTY-FIVE (75) PERCENT OF FULL
CONTRACT VALUE. INGERSOLL

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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